

# The Essential Swiss-Army-knife-like cart for Mobile Deployments

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## Background

Seine-et-Yvelines Numérique has a relatively short history. Originally attached solely to the County of Yvelines when it was first established in 2016, the Open Mixed Syndicate ("Syndicat Mixte Ouvert" - SMO) became known as Seine-et-Yvelines Numérique in January 2020 with the membership of the county of Hauts-De-Seine.

They've managed to do a lot in a short amount of time. Seine-et-Yvelines Numérique was created to organise the deployment of Very High Speed internet (THD) and develop digital services throughout the territory – including electronic security, IT and telecom solutions and digital education. They are currently managing technology for 116 colleges (students ages 11-15) in the Yvelines and are also responsible for the various municipalities that can subscribe to their educational offerings.

Ultimately, Seine-et-Yvelines Numérique wants students to use digital technology its fullest potential. This takes solid support from teachers and reliable device charging and security.

## Challenge

Seine-et-Yvelines Numérique supports education players at all levels of technology: access to THD, turnkey hardware and software solutions, teacher technical training, and facilitation of educational projects. Each year, the colleges are asked to make calls for educational projects, which allow them access to additional digital equipment. Through these calls, Seine-et-Yvelines Numérique has seen the demand for mobile tablet classes rise dramatically.

With 16,000 iPads deployed in total (amongst which 4,400 iPads are deployed in carts as "mobile classrooms") throughout 96 colleges, Seine-et-Yvelines Numérique manages devices for a wide variety of uses: security when not in use, charging without degrading the batteries, and easily transporting devices up and down stairs and across college campuses that may be spread out over several buildings.

## Solution

Seine-et-Yvelines Numérique first saw LocknCharge products at the Bett Education Technology Show and knew immediately that the Carrier™ Charging Carts were the right fit for their teachers. The heavy-duty, fully welded steel Carts would secure 20, 30 or 40 mobile devices, and with the option to use Baskets by LocknCharge inside the Carts, the colleges are given ultimate flexibility with their device deployments.

The SMO purchased hundreds of Carrier Carts to use throughout the county colleges. As Seine-et-Yvelines Numérique's Mobility Project Manager, Patrick Mazars, put it,

*"The complexity of deploying the devices is no longer an obstacle to using these devices."*

He explained that teachers are impressed with the carts because of their Swiss-Army-knife-like versatility. Whether sharing 30 iPads between classrooms or grabbing a Basket of 5, they are equipped to do it quickly and safely.

Another notable feature of the Carrier Carts is the ECO Safe Charge™ Power Management System, built to handle power

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requirements of almost any device by staging the availability of power. The system also ensures that devices are not overcharged, increasing their longevity.

Patrick Mazars and his team compared all other carts available on the market, and LocknCharge came out on top to best fit the requirements of the customer. Even after in-depth research, they were pleasantly surprised to discover another advantage when the Carts arrived—how easy they were to plug and unplug.

***“It’s very simple, it’s effective,”  
Patrick Mazars said.***

Effectiveness is important to Seine-et-Yvelines Numérique. They’ve taken careful, calculated action to make sure their colleges and municipalities maximise the use of their digital technology. They’re not deploying equipment recklessly without thought or training, but rather little by little with proper support.

## What’s Next?

As more and more teachers witness the ease in which their colleagues are adopting and deploying mobile technology into the classrooms with the help of LocknCharge solutions, more and more teachers are utilising and requesting them. The charging and storage solutions have become a well-known and necessary component to the full mobile device package. Even municipalities are convinced that you can’t have one without the other.

Seine-et-Yvelines Numérique plans to add more Carrier 20, 30 and 40 Carts, iQ 10 and Putnam 16 Charging Stations, and FUYL Towers in the near term.

